



# VELERO

## BEACH RESORT

April 2<sup>nd</sup> 2015

To whom it may Concern,

I confirm that Mr Joseph Neurauter of consulted for our organization (Velero Beach Resort Cabarete, Dominican Republic) from the period September 1<sup>st</sup>, 2014 until March 31<sup>st</sup>, 2015.

Due to inherent problems in the underlying structure and direction of our organization, Mr Neurauter was engaged to analyze, evaluate and make recommendations in various areas of our Hotel Operations such as accounting, legal, reservations, management and staff.

During this consultation period, Mr Neurauter was able to successfully restructure key areas of weakness through the development and implementation of a unified, coherent direction for the Velero Beach Resort and its management. A key example of this was sourcing and supervising the implementation of a modern Hotel Management System (HMS) package that allows for real-time reporting online. Subsequent to the HMS implementation, Mr Neurauter continued to analyze, report and make recommendations based on the output of the HMS. We have now been provided with the necessary tools and staff training to compete effectively in the marketplace.

With respect to the legal aspects of our organization, Mr Neurauter was able to help provide us with a clear understanding, for the first time, of the parameters in which we can successfully operate the Resort. This area had never previously been closely scrutinized and, as such, left our organization vulnerable.

With regards to accounting, Mr Neurauter provided analysis and recommendations on how to streamline and reduce costs, which we are subsequently putting into place.

I can sincerely say that the Board and Shareholders have a more in-depth knowledge of our internal mechanisms than ever before, which will help to guide us forward.

In conclusion, I would wholeheartedly recommend Mr Neurauter and the services he provides. We considered him a valuable member of the resort team and would welcome him back at any time in the future should we required further assistance in a specific area of operations.

Mr Neurauter was at all times dependable, contactable and provided excellent communication throughout the consultation period.

Yours faithfully,  
Sheelagh McConnell

Administrator  
Velero Beach Resort